



AFRICAN YOUTH FOUNDATION
Afrikanische Jugendhilfe e.V.
Fondation de la Jeunesse Africaine

SKILLS OPTIONS
AGRICULTURAL INVESTMENT PROJECTS MATCHMAKING EVENT
(AIPME)

6 – 8 APRIL, 2008

FIESTA ROYALE HOTEL
ACCRA - GHANA

SUNDAY
6TH APRIL 2008

Pre-Seminar Session:
Skills Options: Agricultural Investment Projects Matchmaking Event (AIPME)

14:00 **Arrival and registration**
Display of Agriculture products and projects fair

18:00 Welcome and opening remarks

Presentation of organisers and partner organisations

Presentation of Matchmaking Event

Classification of present and future opportunities opened to bridge Agricultural Investments from Africans in the Diaspora and on the continent, especially for the YOUTH.

20:00

RECEPTION

MONDAY
7TH APRIL 2008

09:00	<p>Discussion Forum <i>Organisers hope to encourage and include African Diasporas to work on the enabling of small- and medium-sized enterprises (Entrepreneurship), to improve their access to raw materials, packaging and new technologies in the national, regional and international markets.</i></p>
Themes:	<p>Agricultural diversification, value adding and differentiation strategies on:</p> <ul style="list-style-type: none"> ➤ Agro - Business Infrastructure <ul style="list-style-type: none"> • Agricultural Tools and Machinery • Logistics and Transport • Packaging and Labelling • Quality Assurance Schemes and Certification • Crop Protection and Fertilizers • Seeds and Seedlings ➤ Youth Entrepreneurship: Building micro enterprises in Africa (Agro-Industry & Value-Adding (Food)) <ul style="list-style-type: none"> • Fish Processing • Fresh Packing • Fruit and Vegetable Processing ➤ Professional Skills in Agricultural Investment Projects
13:00	Lunch

14: 30	<p>Afternoon session: Negotiation Activities <i>All stages of project development will be considered (i.e. from primary production through to agri-processing/value-adding to marketing and distribution), provided established criteria are met. Particular emphasis will be given to identifying and promoting value-adding business and investment opportunities that promote indigenous commercial development, wealth/job creation and long-term sustainability in some African regions.</i></p>
Themes:	<p>Practical activities for Agricultural projects development including:</p> <ul style="list-style-type: none"> ➤ Changing Global Trade Regime in the Agriculture sector <ul style="list-style-type: none"> • Marketing/Trade Advice • Legal/Taxation Advice ➤ Wealth and job creation through Diaspora investments in skills or financial resources. <ul style="list-style-type: none"> • Diaspora possibilities of human and financial capital investments • Venture Capital Funds
18:00	End of Day Two

TUESDAY
8TH APRIL 2008

09:00	<p>Networking / Matchmaking Event</p> <p><i>Through 'matchmaking', secure the signing of at least two Letters of Intent, signifying potential business, trade and investment partnerships. As an additional incentive, it is expected that Government agencies, financial institutions and other support services will be present and available to assist these new potential business, trade and investment partnerships to the next step of development (subject to certain criterion being met).</i></p>
Themes:	<ul style="list-style-type: none"> ➤ Private -Public Sector collaborations <ul style="list-style-type: none"> • Establishing and/or investing in Agriculture projects • benefits from co-operation with European or international enterprises through financial, technical and/or commercial partnerships. ➤ Policy enhancement <ul style="list-style-type: none"> • Consultancy Advice/Support • Trade rules and regulations
13:00	Lunch
14:30	<p>Round-table discussions, and networking opportunities providing all participants with a focused platform to discuss and debate topical business issues;</p> <ul style="list-style-type: none"> ➤ Access to markets <ul style="list-style-type: none"> • Trade/Commercial Banks • Government Support Agencies • EU-African Support Institutions • International Donor Agencies
	<p>The way forward:</p> <ul style="list-style-type: none"> ○ <i>Creation of a platform for matchmaking for Africans both in the Diaspora and on the continent as well as between capital and agricultural projects, to provide a venue for face-to-face business negotiations between project holders, stakeholders and potential investors, as well as bringing together key investment Agricultural projects and investors.</i>
18:00	End of Seminar